

2005 CPD Terms Of Sale

Payment Terms: Our standard terms are 1%10th/net end of month.

Late Fee: A late fee of 1.5% or \$5, whichever is greater, will be assessed to orders that extend past their due date. Accounts 30 days past due will be notified and changed to COD.

Minimum Order: CPD has no minimum order.

Credit Card Orders: We accept VISA, MasterCard, American Express, and Discover Card. **Credit card orders do not qualify for cash discounts.**

Freight Policy: CPD provides a weekly free ship day to qualified customers. Once you have become a qualifying customer, you will be assigned a free designated weekly stock order (WSO) day. To qualify for that free ship day, you must fax or e-mail your order to CPD. Orders phoned in will not be eligible for free shipping. CPD does not pay freight on back orders or emergency orders.

NOTE: Engines, short blocks, transaxles, wholegoods, and/or any type of oil do not qualify for the WSO.

Order Fulfillment Possibilities: CPD has three warehouses available for the majority of our lines and has the capability to ship from any location. If you desire this option, please mark your purchase order accordingly. Applicable freight charges will apply.

Emergency Orders/Drop Shipments: Emergency orders and/or drop shipments are available at no additional charge from CPD. Emergency orders and drop shipments are shipped directly to the customer from CPD or the factory. Applicable drop ship charges will be passed on to you. Orders will be shipped ground unless otherwise specified.

Backorders: Backorders are shipped with your next WSO unless instructed otherwise. CPD does not pay for freight on backorders.

Returned Goods Policy: Here is a brief overview of our return goods policy. **Call CPD customer service for an RGA number. Returns will not be processed without an RGA number.**

- 1.) \$25 minimum amount for return per line item. **Copy of invoice required.**
- 2.) No return on electrical parts.
- 3.) No return on Net items. (tools, literature, etc.)
- 4.) 30 day time limit from date on packing list.
- 5.) All RGA's are subject to a 15% restocking fee.
- 6.) Parts must be unused and in original and resaleable package.
- 7.) The RGA number must be on the package and on the copy of the packing list.
- 8.) No return on take-off parts other than crankshaft exchange program and remove and adds. See specific company programs for more details.

For a complete explanation of the RGA program, please ask one of CPD's customer service representatives to send you a copy for your records.

Annual Returns: To be eligible for our annual return program you must purchase a minimum of \$1,000 annually. The return requires you to purchase \$2 (two) dollars for each \$1 (one) dollar returned. CPD standard terms apply. Not allowed to be combined with any other on-going CPD program. A notification letter will be issued outlining the return due dates.

Financing Programs: CPD works with several prominent floor plan providers and consumer financing companies on some of our whole goods lines. If you would like to participate in any of these programs contact your CPD salesperson for more details.

Co-Op Advertising Allowance: CPD will aggressively support your advertising efforts. Allocation of your co-op dollars will be based on your CPD purchases. To avoid any delay or loss in co-op funds, prior approval of your claim is mandatory.

Schools/Updates: CPD believes in continuing education and the benefit of updates from our major suppliers. It is the responsibility of the dealer to sign-up for updates in your area. There will be an annual fee to cover the cost of the updates. 2 to 4 day schools are offered by CPD throughout the year and those fees are your responsibility. Dates, times, locations, and fees of the schools can be found in the CPD Educational and Programs Schedule.

**All Products we sell may not be available in our entire territory.
All prices subject to change without notice.
All orders subject to CPD credit approval.
For more detailed information on any of the items listed
above, ask your CPD salesperson or a CPD Customer Service Representative.**